



Wildlife Conservation & Breeding Platform

A vertically integrated breeding, conservation and international sourcing platform built around high-value specialized species.

PREPARED IN PARTNERSHIP WITH

Empowered Business Brokers

OPPORTUNITY

Equity Investment / Acquisition

DATE

October 2026

CONTENTS

Table of Contents

01	Confidentiality & Disclaimer	03
02	Executive Summary	04
03	Business Overview	05
04	Species Portfolio	06
05	Operating Partner & Leadership	08
06	Partnership Structure & Staffing	09
07	Financial Overview — Capitalization & Profit and Loss	10
08	Financial Overview — Revenue Build & Profit Centers	11
09	Investment Returns & Cash Flow	12
10	Sensitivity & Scenario Analysis	13
11	Transaction Overview & Capitalization	14
12	Strategic Rationale & Next Steps	15

NOTICE

Confidentiality & Disclaimer

This Confidential Information Memorandum (the “Memorandum”) has been prepared solely to assist the recipient in evaluating a potential investment in, or acquisition of, the wildlife conservation and breeding platform described herein (the “Platform”). It is provided on a strictly confidential basis to a limited number of qualified parties and may not be reproduced, distributed, or disclosed, in whole or in part, without the prior written consent of the Platform’s ownership and its representatives.

The information contained herein has been supplied by the Platform’s ownership and operating partner. While believed to be accurate, it has not been independently verified. No representation or warranty, express or implied, is made as to the accuracy or completeness of this Memorandum, and nothing herein shall be relied upon as a promise or representation as to future performance.

All financial figures, projections, returns, and unit economics presented in this Memorandum are **forward-looking estimates prepared by management** based on assumptions regarding breeding outcomes, animal pricing, import timing, sourcing availability, and operating costs. Actual results will differ, potentially materially. The model excludes terminal/residual value of the breeding herd, land, and facilities. Projected cash flows are shown after an illustrative 25% income tax estimate; they do not reflect any recipient-specific tax, fee, or hurdle adjustments.

The Platform operates in a regulated sector. The sourcing, import, export, holding, breeding, and sale of the species described herein are subject to U.S. federal and state regulation and international (including CITES) permitting requirements. Projected timelines and volumes assume the continued availability of required permits and regulatory approvals. Photographs are representative of the species and are subject to their respective licensing terms.

This Memorandum does not constitute an offer to sell or a solicitation of an offer to buy any security and is not a recommendation regarding any transaction. Each recipient should conduct its own independent investigation and consult its own legal, financial, tax, and regulatory advisors.

01 — Executive Summary

The Opportunity at a Glance

A rare opportunity to acquire — or invest into — a vertically integrated wildlife breeding and conservation platform built around a portfolio of high-value, specialized species, anchored by deep international sourcing relationships that capital alone cannot replicate.

INITIAL CAPITAL

\$7.2M

Sized through the cash trough with ~\$1.0M cash reserve

5-YEAR REVENUE

\$85.5M

Across four species lines plus boarding

5-YEAR EBITDA

\$45.3M

53.0% blended EBITDA margin

MOIC

5.00X

On a \$7.2M equity basis, cash-only

5-YEAR IRR

37.9%

Geometric, excluding terminal value

CAPITAL PAYBACK

30 mo

First month cumulative cash ≥ capital

Why this Platform

- ◆ **High-value living assets.** An appreciating breeding herd of specialized species with limited U.S. supply and durable demand.
- ◆ **An irreplaceable network.** Decades of breeding, animal-management and import/export expertise, plus trusted global relationships with breeders, reserves and zoos.
- ◆ **Built-in continuity.** The founder remains as minority operating partner, transferring the network, knowledge and genetics pipeline intact.

The Structure

The investor or ownership group contributes capital, U.S.-based operational support and the strategic scaling the Platform is ready for. Day-to-day expertise stays in experienced hands through the continued operational involvement of the founding partner.

With **Empowered Business Brokers** — a firm with 40+ years and hundreds of completed transactions — guiding the process, this is an ideal moment to bring the right partner to the table.

02 — Business Overview

A Vertically Integrated Wildlife Platform

The Platform is a U.S.-based wildlife breeding and conservation operation that sources, imports, breeds and sells specialized, high-value species. It combines a working ranch and breeding facility with an established international sourcing channel — uniting origination, logistics, animal husbandry and sales under a single operating umbrella.

Revenue is generated by selling premium genetics into a U.S. market where demand for specialized species outpaces domestic supply. Founding affiliate facility **Global Exotic Wildlife Solutions** has been developed into a fully accredited zoological facility, reinforcing the Platform's standing and access.

Conservation at the Core

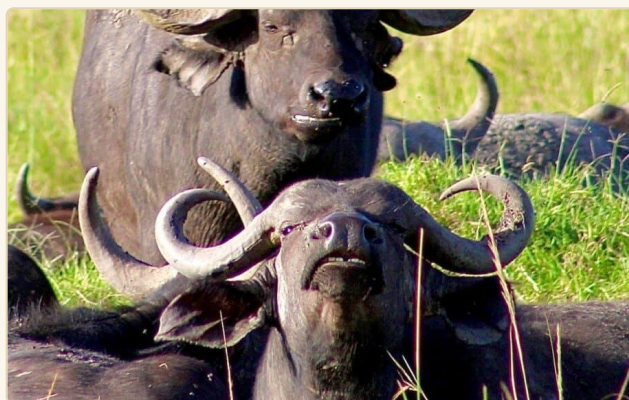
Breeding programs support genetic diversity and the propagation of sought-after and conservation-relevant species. This mission underpins regulatory credibility, industry goodwill, and privileged access to species and partners that remain closed to newcomers.

Significant Barriers to Entry

- ◆ **Relationships** built over multiple generations within the wildlife sector
- ◆ **Permitting & compliance** know-how across jurisdictions
- ◆ **Breeding stock & genetics** that are scarce and slow to assemble
- ◆ **Operational expertise** in capture, translocation and husbandry

INTEGRATED VALUE CHAIN

- ◆ International & domestic sourcing of genetics
- ◆ Import / export, permitting & quarantine logistics
- ◆ Breeding, husbandry & facility operations
- ◆ Sales into the U.S. specialized-species market

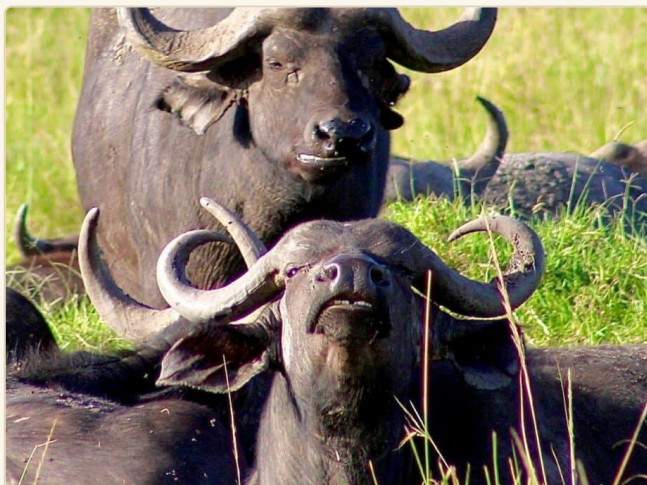


Disease-free Cape buffalo — the Platform's largest revenue driver.

03 — Species Portfolio

The Collection

Four species, plus boarding, underpin the five-year revenue model; the broader collection reflects the operating partner's specialization and the Platform's future pipeline.

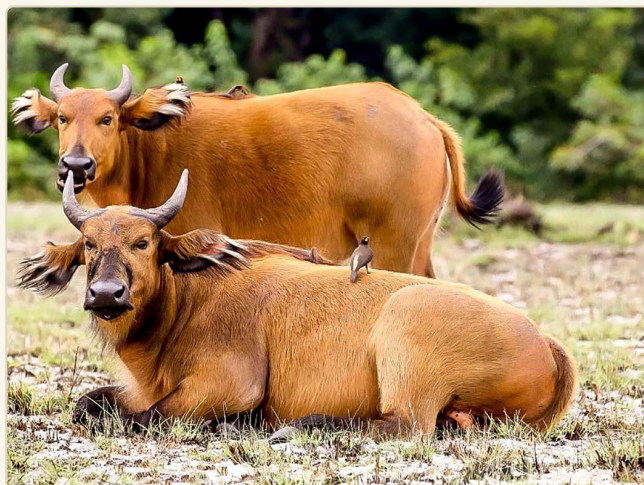


Cape Buffalo

Syncerus caffer caffer

Primary revenue driver. Disease-free breeding stock at premium genetics pricing.

REVENUE · ~\$700K / ANIMAL



Forest Buffalo

Syncerus caffer nanus

Rare, hard-to-source subspecies commanding strong specialized demand.

REVENUE · ~\$500K / ANIMAL



White Rhino

Ceratotherium simum

Flagship conservation species and a marquee breeding asset.

REVENUE · ~\$250K / ANIMAL



Wallaby

Macropus rufogriseus

High-velocity, self-funding cohorts that offset early operating costs.

REVENUE · HIGH VOLUME

03 — Species Portfolio

The Collection



Sable Antelope

Hippotragus niger

Premium collection genetics; a future revenue pipeline species.

COLLECTION / PIPELINE



Roan Antelope

Hippotragus equinus

Scarce specialized antelope; high collector and breeder demand.

COLLECTION / PIPELINE



Giraffe

Giraffa camelopardalis

Marquee collection species with broad appeal across facilities.

COLLECTION / PIPELINE



Cheetah

Acinonyx jubatus

Marquee conservation species within the operating partner's expertise.

COLLECTION / PIPELINE

04 — Operating Partner

Leadership & Operational Continuity

**FRANCOIS S. SCHUTTE**

Minority Operating Partner

CORE STRENGTHS

- ◆ Wildlife sourcing
- ◆ Breeding operations
- ◆ International logistics
- ◆ Animal management
- ◆ Specialized-species demand

The Platform is led operationally by **Francois Stephanus Schutte**, who intends to remain involved as a minority operating partner — providing operational leadership, international sourcing, and the industry relationships that underpin the business. With decades of experience in wildlife breeding, endangered-species management, international import/export, and conservation operations, he continues as the primary operational and industry contact.

Over a 25-year career he has specialized in the very species at the center of this Platform — Cape buffalo, white rhino, sable and roan antelope, giraffe and cheetah — and brings a rare combination of husbandry, capture and logistics capability, including commercial helicopter wildlife-capture qualification.

2011 – 2026 · Mbogo Wildlife Ranch, South Africa

Directed breeding, capture and translocation of platform species; oversaw the safe translocation of **33,000+ African wildlife specimens**; led ranch operations, animal health and staff; managed international wildlife import/export.

2021 – 2026 · Global Exotic Wildlife Solutions

Founded and developed the operation into a **fully accredited zoological facility**.

2004 – 2009 · Sable Ranch, South Africa

Game-capture management; played a key role establishing **disease-free Cape buffalo herds** across regions.

Credentials

BSc Animal Sciences (Wildlife Management), University of the Free State · Executive Board Member, Wildlife Translocation Association of South Africa · Commercial Helicopter Pilot (wildlife capture / mustering) · Fluent in English & Afrikaans.

05 — Partnership Structure

Roles, Responsibilities & Staffing

Operating Partner Responsibilities

Wildlife operations & facility oversight

- ◆ Oversee daily wildlife and ranch operations and animal-management protocols
- ◆ Lead breeding planning, expansion and long-term operational strategy
- ◆ Oversee animal-care staff and ranch personnel

International sourcing & logistics

- ◆ Source species domestically and internationally; develop future pipelines
- ◆ Personally oversee import/export logistics, permitting, transport & quarantine
- ◆ Maintain global relationships with breeders, reserves, zoos and exporters

Day-to-day hands-on animal-keeper duties are delegated to staff while the operating partner remains in management and oversight.

Investor / Ownership Group

- ◆ Capital investment
- ◆ Business growth and expansion
- ◆ U.S.-based operational support
- ◆ Strategic scaling of the Platform

Staffing Plan

ROLE	PHASE
Administrative employee	Initial
Ranch operations employee	Initial
Animal keeper	Initial
Additional staff	As operations expand

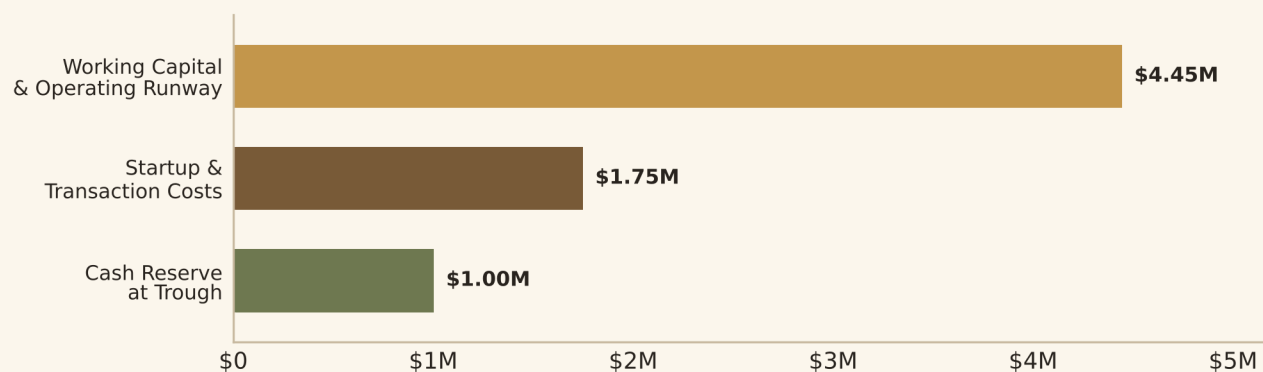
STRATEGIC IMPORTANCE OF CONTINUITY

The Platform relies on decades of industry experience, international access and trusted relationships built over generations. This combination creates significant barriers to entry that would be difficult to replicate without the operating partner's continued involvement.

06 — Financial Overview

Capitalization & Profit and Loss

The Platform is capitalized with a **\$7.2M initial injection**, sized to fund startup and transaction costs, the first animal-import cohorts, and operating runway through the pre-delivery cash trough, with an approximate \$1.0M cash reserve at the low point.



Use of funds — \$7.2M initial capital, through the Month-17 cash trough. Working capital and operating runway of \$4.45M (62%) covers animal purchases and operations, net of \$3.59M of revenue received before the trough; startup and transaction costs total \$1.75M (24%); \$1.00M (14%) remains as cash reserve.

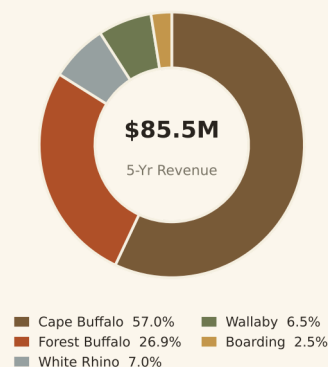
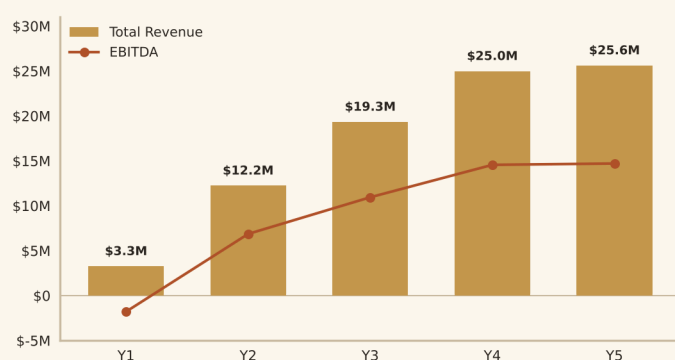
PROFIT & LOSS — ANNUAL VIEW (USD)

LINE ITEM	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	5-YR TOTAL
Total Revenue	\$3.28M	\$12.25M	\$19.35M	\$24.99M	\$25.63M	\$85.49M
Total COGS	(\$1.11M)	(\$2.61M)	(\$4.48M)	(\$5.70M)	(\$5.94M)	(\$19.85M)
Gross Profit	\$2.16M	\$9.63M	\$14.87M	\$19.30M	\$19.68M	\$65.64M
Gross Margin	66.0%	78.7%	76.8%	77.2%	76.8%	76.8%
Total Operating Expenses	(\$3.95M)	(\$2.77M)	(\$3.92M)	(\$4.75M)	(\$4.98M)	(\$20.37M)
EBITDA	(\$1.79M)	\$6.86M	\$10.94M	\$14.55M	\$14.70M	\$45.27M
EBITDA Margin	n/m	56.0%	56.6%	58.2%	57.4%	53.0%

P&L presents economic performance: animal purchase cost is expensed in the year the animal is sold; the capital injection, purchase timing and estimated income tax are reflected on the cash-flow view. No depreciation is modeled. Year 1 includes \$1.75M of one-time startup and transaction costs. Volumes build over the first two years: cohorts purchased in Year 1 are sized at 50% of full volume, Year 2 at 75%, and Year 3 onward at 100%.

06 — Financial Overview

Revenue Build & Profit Centers



Revenue builds to a \$25.6M annual run-rate by Year 5 as cohort volumes step up from 50% of full size (Year 1 purchases) to 75% (Year 2) and 100% (Year 3 onward); EBITDA turns positive from Year 2 as the first major delivery cycles complete. Cape buffalo represents ~57% of five-year revenue.

PROFIT CENTER ANALYSIS — INTEGRATED (5-YEAR)

SPECIES	UNITS	AVG / ANIMAL	REVENUE	% REV	DIRECT GROSS PROFIT	DIR. GM%
Cape Buffalo	74	\$658,520	\$48.73M	57.0%	\$38.80M	79.6%
Forest Buffalo	46	\$500,000	\$23.00M	26.9%	\$17.39M	75.6%
White Rhino	24	\$250,000	\$6.00M	7.0%	\$2.83M	47.2%
Wallaby	938	\$5,969	\$5.60M	6.5%	\$4.46M	79.6%
Boarding	—	\$12,000 / mo	\$2.16M	2.5%	\$2.16M	100.0%
Combined	1,082	—	\$85.49M	100%	\$65.64M	76.8%

Direct Gross Profit = Revenue – import cost of animals sold – broker commission (7% of animal sales) – transit insurance (1.75%, as paid); the combined figure equals P&L gross profit. Shared platform opex (animal care, facility, regulatory, G&A) is not allocated to profit centers so unit economics compare like-for-like. Boarding care (\$1.80M over five years) is carried in operating expenses; net of care, boarding contributes \$0.36M. White rhino is held primarily as a flagship/breeding asset; its direct margin reflects high import cost relative to per-unit sale price.

07 — Returns

Investment Returns & Cash Flow

INVESTED CAPITAL

\$7.2M

Equity, Month 1

TERMINAL VALUE (CASH, M60)

\$36.0M

Ending cash balance, after tax

NET PROFIT (5-YR)

\$28.8M

Cash-only basis, after tax

MOIC

5.00X

Multiple on invested capital

ANNUALIZED IRR

37.9%

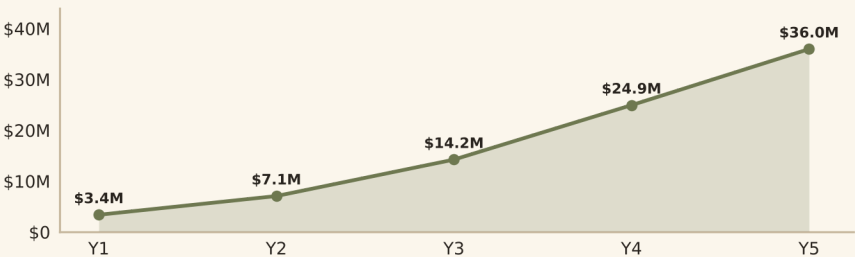
Compound, cash-flow based

PAYBACK

Month 30

Cum. cash ≥ invested capital

Cumulative Cash Position



CASH FLOW — ANNUAL VIEW (USD)

LINE ITEM	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5
EBITDA	(\$1.79M)	\$6.86M	\$10.94M	\$14.55M	\$14.70M
Animal purchase timing	(\$2.02M)	(\$1.46M)	(\$1.05M)	(\$0.21M)	—
Income tax (est. 25%)	—	(\$1.72M)	(\$2.74M)	(\$3.64M)	(\$3.68M)
Net Cash Flow	\$3.39M	\$3.68M	\$7.16M	\$10.70M	\$11.03M
Ending Cash Balance	\$3.39M	\$7.08M	\$14.24M	\$24.94M	\$35.97M

Returns treat the full \$7.2M as equity in Month 1, with ending cash at Month 60 as terminal value; **no exit or residual herd value is modeled** — the residual herd, land and facilities carry substantial additional value a terminal multiple would capture. Net cash flow is after an estimated 25% income tax and, in Year 1, includes the \$7.2M injection. Investors should overlay their own tax, hurdle and fee assumptions.

08 — Sensitivity & Scenario Analysis

Sensitivity & Scenario Analysis

Headline returns are most sensitive to realized sale price. The analysis below flexes average sale price uniformly across species, holding import costs, fixed opex, boarding fees and one-time startup and transaction costs constant; commissions, value-based insurance and estimated income tax move with price. IRR is on the model's geometric basis (terminal cash at M60 vs. capital at M1).

DOWNSIDE · PRICE -20%

3.45X

IRR 28.1% · EBITDA \$30.6M

BASE CASE

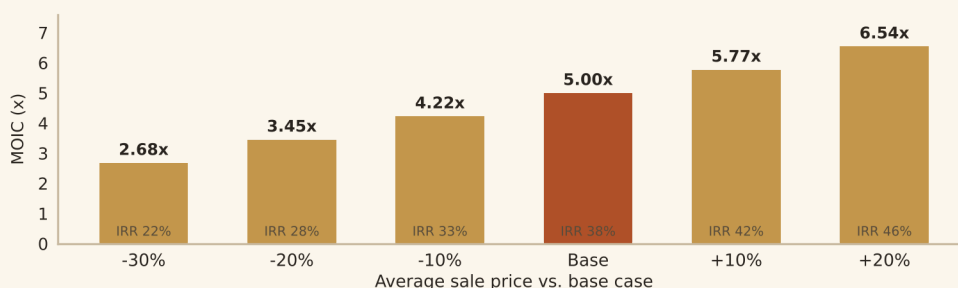
5.00X

IRR 37.9% · EBITDA \$45.3M

UPSIDE · PRICE +10%

5.77X

IRR 42.0% · EBITDA \$52.6M



PRICE SENSITIVITY — 5-YEAR OUTPUTS

AVG SALE PRICE	5-YR EBITDA	TERMINAL CASH (M60)	MOIC	IRR (GEOMETRIC)
-30%	\$23.2M	\$19.3M	2.68x	21.8%
-20%	\$30.6M	\$24.8M	3.45x	28.1%
-10%	\$37.9M	\$30.4M	4.22x	33.4%
Base case	\$45.3M	\$36.0M	5.00x	37.9%
+10%	\$52.6M	\$41.5M	5.77x	42.0%
+20%	\$60.0M	\$47.1M	6.54x	45.6%

Illustrative and isolates price, with the \$7.2M raise held constant. Other primary drivers — animal mortality, breeding and reproduction rates, and permitting/delivery timing — affect results independently; for example, a 6–12 month permitting delay pushes cash flows later and lowers IRR even at constant pricing. A full driver-level sensitivity should accompany diligence.

09 — Transaction & Capitalization

The Investment & Capitalization

The Ask

The Platform is seeking an initial capital injection of **\$7.2M** to fund startup and transaction costs, the first import cohorts and operating runway through the pre-delivery cash trough.

USE OF FUNDS (SUMMARY)

CATEGORY	AMOUNT	%
Working capital & operating runway	\$4.45M	62%
Startup & transaction costs	\$1.75M	24%
Cash reserve at trough	\$1.00M	14%
Total Capital	\$7.20M	100%

Terms to be Confirmed

- ◆ Instrument (common / preferred equity or structured)
- ◆ Valuation, ownership & board / governance rights
- ◆ Liquidation preference & distribution policy
- ◆ Information rights & anti-dilution
- ◆ Founder lockup, retention & non-compete

Illustrative Capitalization

\$7.2M INVESTMENT — IMPLIED OWNERSHIP

POST-MONEY	NEW INVESTOR	× YR-3 EBITDA
\$14.4M	50.0%	1.3x
\$21.6M	33.3%	2.0x
\$28.8M	25.0%	2.6x
\$36.0M	20.0%	3.3x
\$43.2M	16.7%	3.9x

***Illustrative only.** These figures do not represent a stated or recommended valuation. They show the arithmetic of a \$7.2M investment at various hypothetical post-money values, with the implied multiple of Year-3 EBITDA (\$10.9M) for context. Final terms are to be set by ownership and its advisor.*

10 — Strategic Rationale & Next Steps

A Durable Moat — and a Clear Next Step

Why it is Difficult to Replicate

- ◆ **Generational relationships** across breeders, reserves, zoos, exporters and conservation groups worldwide.
- ◆ **Specialized knowledge** of sourcing, breeding, capture, translocation and cross-border logistics.
- ◆ **Permitting & compliance** capability that gates access to limited-availability species.
- ◆ **An assembled breeding herd** of scarce, high-value genetics that takes years to build.

Together these create significant barriers to entry that would be difficult to replicate without the operating partner's continued involvement — which the proposed structure is designed to preserve.



INVESTMENT SNAPSHOT

Capital	\$7.2M
5-Yr Revenue	\$85.5M
5-Yr EBITDA	\$45.3M
MOIC	5.00x
IRR	37.9%

NEXT STEPS

Let's discuss this opportunity together

The ownership is partnering with **Empowered Business Brokers** — 40+ years and hundreds of completed transactions — to guide this process. We welcome a meeting with their CEO and qualified parties to review the opportunity, the model and a path to close.

ADVISOR

Empowered Business Brokers

OPERATING PARTNER

Francois S. Schutte

STATUS

Open to Investment / Acquisition